

**AREA 10 ASC  
RESTRICTED – COMMERCIAL**

**FOR YOUR IMMEDIATE ACTION**

**PLEASE RESPOND BY 15:00 HRS ON THURSDAY 5<sup>TH</sup> JANUARY 2012 VIA THE  
MESSAGING FACILITY ON BRAVO SOLUTIONS.**

**TECHNICAL CLARIFICATION 3**

**DATE OF ISSUE: 29/12/11**

We are currently continuing the assessment of your tender and require confirmation of the following table.

You should not infer from this letter that your Company/Organisations offer will necessarily be accepted or indeed, that the Secretary of State for Transport will award any contract on the basis of this tendering exercise.

<b>Ref</b>	<b>Query</b>	<b>Response</b>
001	<b>Appendix A – LUMP SUM</b> Item A406 Third Party Damage not exceeding £10k. The total for this Service item in Year 1 is a positive figure and then for Years 2, 3, 4 & 5 is a negative figure. The 5 year total is a negative figure. Please confirm that this is correct and clarify why there is a difference between Year 1 and subsequent years.	<p>Correct -Year 1 is a positive figure, years 2, 3, 4 and 5 are negative figures. The 5-year total is a negative figure.</p> <p>The difference between year 1 and subsequent years is a function of the time lag involved in collecting monies from third parties between the incident and actual recovery of monies. We have allowed for the credit to the contract to start in year 2 and continue until the end of year 5. We can also confirm that the credit amount included in item A406 reflects the full 5 years and not just years 2-5.</p>
002	<b>Appendix A Lump Sum</b> The Total for all Service Items in Year 1 is a positive figure and for years 2, 3, 4 &5 is a negative figure. Please confirm that this is correct and that the effect of this is that in years 2, 3, 4 &5 this represents a credit for the total of all Service Items which will be payable to the Highways Agency.	<p>Correct -Year 1 is a positive figure, years 2, 3, 4 and 5 are negative figures. This gives a credit payable to the Highways Agency for the total of all service items in years 2, 3, 4 and 5. This reflects the credit included in item A406 referred to in the answer to Q001, which is used to offset the cost of service delivery.</p>

--	--	--