

**Procurement**  
Procurement Policy Note

# Procurement Policy Note – Tax Arrangements of Public Appointees

## Action Note 07/12 24 August 2012

### Issue

1. On 12 July 2012, the Chief Secretary to the Treasury wrote to the Prime Minister, copying Cabinet colleagues, to set out implementation plans following the review of the tax arrangements of public appointees, published on 23 May 2012 ([http://www.hm-treasury.gov.uk/d/tax\\_pay\\_appointees\\_review\\_230512.pdf](http://www.hm-treasury.gov.uk/d/tax_pay_appointees_review_230512.pdf)). HM Treasury notified Finance DGs of these new arrangements on 26 July 2012.
2. The recommendations from the review are due to be implemented by Departments within three months of the publication of the review – with the appropriate clauses inserted into new contracts from 23 August 2012, and all contract renewals carried out after that date. Similar clauses will be inserted into the relevant existing Government Procurement Service Framework Agreements (i.e. CIPHER) and in the new central Framework Agreements for Contingent Labour being tendered later this year.
3. In addition, Departments should seek to apply the recommendations of the review to existing relevant contracts, subject to ensuring value for money. Departments should work with their legal teams to do this.
4. This Procurement Policy Note (PPN) provides departments, their agencies and NDPBs with a guide to help them seek assurance about the tax arrangements of their contractors. It also provides illustrative contractual clauses allowing that assurance to be sought, which departments should adapt as appropriate before including in contracts they let.

### Dissemination

5. Please circulate this PPN within your organisation, its Executive Agencies and Non Departmental Public Bodies and to all Contracting Authorities for which you are responsible, drawing it to the attention of those with a purchasing role.

### Contact

6. Enquiries about this PPN should be addressed to the ERG Service Desk on 0845 000 4999 or via [servicedesk@cabinet-office.gsi.gov.uk](mailto:servicedesk@cabinet-office.gsi.gov.uk). Queries regarding CIPHER and Government Procurement Service Frameworks can be directed to the Government Procurement Service Desk on 0345 410 2222.

## Scope of this PPN

7. The contents of this PPN apply to all Central Government Departments including their Executive Agencies and Non Departmental Public Bodies. Similar guidance will be provided to NHS organisations, and Academy Schools guidance will be updated to reflect the recommendations of the review.

## Background

8. On 31 January 2012, the Chief Secretary to the Treasury announced a review of the tax arrangements of public sector appointees. The aim of the review was to ascertain the extent of arrangements which could allow public sector appointees to minimise their tax payments, and make appropriate recommendations.
9. The review was published on 23 May 2012. The key conclusions were:
  - the most senior staff must be on the payroll, unless there are exceptional temporary circumstances, which will require Accounting Officer sign-off and cannot last longer than six months;
  - departments must be able to seek formal assurance from contractors with off payroll arrangements lasting more than six months and costing over £220 per day that income tax and national insurance obligations are being met. Departments should terminate the contract if that assurance is not provided. Departments also have the option of extending this requirement to other contractors as they believe appropriate.
  - implementation will be monitored carefully with financial sanctions for departments that do not comply.

## Next Steps

10. Departments should now use the guide and illustrative clauses attached at Annex A and B to implement the recommendations of the review, ensuring they work closely with their colleagues in Finance and HR, and with their legal teams.
11. To ensure the recommendations of the review have been successfully implemented, the Treasury and Cabinet Office will carry out a monitoring process in April 2013. This process will request information including:-
  - a. the number of off-payroll engagements for those earning more than £220 per day for longer than 6 months since 23<sup>rd</sup> August 2012;
  - b. the number of these for whom assurance as to their tax obligations has been sought;
  - c. the number who have successfully provided assurance; and
  - d. action taken against those who have not
12. In addition, Departments will be asked to report to Parliament on the outcome of applying these principles to existing contracts as part of the 2012-13 annual report and accounts process. DGs for Finance will be provided with further details on this directly from HM Treasury in due course.

## Annex A – Assurance Guide

This guide is to help departments seek assurance regarding the income tax and NICS obligations of their appointees, as recommended by the CST Review of Tax Arrangements of Senior Public Sector Appointees.

The department must have the contractual right to seek assurance that the worker is meeting their income tax and National Insurance obligations if an individual (the “worker”) is engaged by the Department for 6 months or longer and being paid £220 per day or more - but not being paid through the departmental payroll (with PAYE and NICs deducted at source).

In line with the recommendations of the CST review, departments should decide when to seek the assurance. For example, they may wish to seek the assurance for some contracts only. They may seek the assurance at the start of the contract, if they know it will last for 6 months or longer; alternatively they may seek the assurance at the 6-month or some other point.

Workers should be responsible for the information provided, even if it comes from their accountant or professional adviser, and given a reasonable time (e.g. 20 working days) to provide information requested.

### **Worker engaged directly**

Where the worker is engaged directly (not through a limited company or other body) it is the responsibility of the engaging Department to ensure that they correctly classify the status of the worker as employed or self-employed. They must do this prior to the engagement starting; this is a requirement for every UK employer. The status and tax treatment is determined by the terms and conditions under which a worker is engaged. Departments may seek assurance about the tax obligations of workers engaged directly by following step one below.

### **Working through a limited company or other body operating PAYE on their whole salary**

Where a worker is not on the department payroll but is working through a limited company or other body and on the payroll of that body there is no requirement for the department to operate PAYE and NICs. The Department may seek assurance by following step two below.

### **Worker working through their own limited company**

Where someone is working through their own limited company (a “personal service company” PSC) there is no requirement for the department to operate PAYE and NICs. Instead, the worker must consider the intermediaries’ legislation known as IR35.

The IR35 legislation prevents people who would be classed as an employee if the company was not in place from paying less tax by operating through a PSC than by being engaged directly by the engager (the department). It says that if the relationship between the worker and the engager (the Department) would be employment if it weren’t for the interposition of the company, then the worker must treat the money from that contract as earnings and pay PAYE tax and NICS on the money.

Departments may seek assurance in these circumstances by following step three below.

## **Step One – employment status**

The Department should use HMRC’s online Employment Status Indicator (ESI) tool (<https://esi2calculator.hmrc.gov.uk/esi/app/index.html>) to determine if the worker is classed as self-employed or an employee for tax purposes. Then:

- **if the worker is classed as self-employed** – the Department should confirm that the worker is registered to pay tax. For example if the worker has been working on a self employed basis for a number of years they might provide their previous year’s business accounts and filed tax return, or if they are newly self employed

they will be able to provide form SA250 as evidence that they have registered as self employed with HMRC. Once the evidence has been provided, the department need take no further action. This evidence can be provided at the 6-month point.

- if the worker is classed as an employee – they should be put onto the departmental payroll. (As explained above, if they are working through a limited company, seek assurance as set out at step two or step three below.)

### **Step Two – engaged by (or seconded from) a company or other organisation**

If the worker is engaged through a limited company (or other organisation e.g. a partnership or a university) and is on the payroll of that company and having PAYE and NICs deducted at source by the limited company then the worker can provide evidence that all of the money they are paid by the Department is put through that body and they are receiving/withdrawing it with PAYE/NICs deducted at source.

This can be evidenced by the production of their payslips which will show the salary, and PAYE and NICs deductions. (The company may deduct a small percentage for administrative costs.) The person may be the director of the company, working for a personal service company or one of many employees. This test also applies to those on secondment whose parent organisation is reimbursed for their salary. It will be possible for the worker to provide payslips at the 6 month point for the previous 6 months.

### **Step Three – engaged through a personal service company**

Where the worker is engaged through their own limited company (a personal service company) and not withdrawing all their income from the department under PAYE (as set out in step two) they will need to provide evidence of one of the following:

- a) The worker should be able to show that their service company is low risk for IR35 according to HMRC's "business entity" tests described in HMRC guidance published May 2012 <http://www.hmrc.gov.uk/ir35/guidance.pdf>. This means that they are a low risk of HMRC checking whether they need to operate the IR35 legislation described in step three. The worker will be able to provide this at the 6 month point. Provided the terms of the engagement remain the same, the service company will remain low risk for the duration of the contract.
- b) If the worker is medium or high risk according to HMRC's "business entity" tests but feels that they are outside the scope of IR35, then they will need to provide assurance in a different way – for example, following a contract review by HMRC's independent IR35 helpline. The worker will be able to provide evidence of a contract review to say that they are outside the scope of the IR35 legislation at the 6 month point. If the terms of the contract remain the same, the assessment of the service company will not change for the duration of the contract.
- c) If the contract is within the scope of IR35, the worker can provide evidence that they are operating the IR35 legislation on the payments received from the Department. This can be evidenced by the worker providing a "deemed calculation". This is a calculation that requires the worker to consider all the income for the year from a particular contract that is within IR35, make a 'deemed payment' to HMRC for employer NICs and pay employee NICs and PAYE on the remainder of the income. The deemed payment calculation can be accessed online at <http://www.hmrc.gov.uk/ir35/ir35.xlt>. The legislation only requires the individual to make this payment at the end of the tax year, so it will not be possible to provide assurance until this point – the individual will need to indicate that they are intending to do this when assurance is sought and commit to meeting this requirement at an agreed later date.

If the department is not satisfied with the evidence they receive they may send details to their CRM or customer coordinator in HMRC to be considered alongside other intelligence to

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support HMRC's work to tackle non-compliance. Taxpayer confidentiality means that HMRC will not be able to share the results of any follow-up action with the department.

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## Annex B – Illustrative Contract Clauses

### **Please Note**

***These Clauses have been drafted on an illustrative basis and are not intended to be implemented in to any Contract without a thorough review involving a) the individual Department's governance and (where applicable) information sharing practices and b) a review of the contracting parties in the particular circumstances (including tripartite arrangements) and termination provisions.***

Generic Clauses for Individual Worker [Department contracts with Worker, or obligation in Header Contract to be flowed down to worker\*]

1. Where [Worker\*] is liable to be taxed in the UK in respect of consideration received under this contract, it shall at all times comply with the Income Tax (Earnings and Pensions) Act 2003 (ITEPA) and all other statutes and regulations relating to income tax in respect of that consideration.

2. Where [Worker] is liable to National Insurance Contributions (NICs) in respect of consideration received under this contract, it shall at all times comply with the Social Security Contributions and Benefits Act 1992 (SSCBA) and all other statutes and regulations relating to NICs in respect of that consideration.

3. [Name of Contracting Authority/Agency] may, at any time during the term of this contract, request [Worker] to provide information which demonstrates how [Worker] complies with Clauses 1 and 2 above or why those Clauses do not apply to it.

4. A request under Clause 3 above may specify the information which [Worker] must provide and the period within which that information must be provided.

5. [Name of Contracting Authority/Agency] may terminate this contract if-

(a) in the case of a request mentioned in Clause 3 above-

(i) [Worker] fails to provide information in response to the request within a reasonable time, or

(ii) [Worker] provides information which is inadequate to demonstrate either how [Worker] complies with Clauses 1 and 2 above or why those Clauses do not apply to it;

(b) in the case of a request mentioned in Clause 4 above, [Worker] fails to provide the specified information within the specified period, or

(c) it receives information which demonstrates that, at any time when Clauses 1 and 2 apply to [Worker], [Worker] is not complying with those Clauses.

6. [Name of Contracting Authority/Agency] may supply any information which it receives under Clause 3 to the Commissioners of Her Majesty's Revenue and Customs for the purpose of the collection and management of revenue for which they are responsible.

*\* - Where there is no 'direct' contract between the Worker and the Contracting Authority, the Contracting Authority will need to ensure that these provisions are contained in the 'Header' Contract/Framework agreement and that the 'supplier' is legally obliged to flow these terms down to the Worker with whom it contracts. One way to do this would be to include the provision as an annexe to the 'Header' Contract/Framework Agreement and confirm that it must be included in any terms between the 'supplier' and the worker. There will also need to be information provisions in the Header contract to ensure that the information supplied by the worker can be provided directly to government departments to carry out any necessary assurance, and make the decision to terminate if necessary (through the correct contractual route).*