

Construction Supplier Conference

BIS Conference Centre
1 Victoria Street, London, SW1H 0ET

08:45 – 13:15, Monday, 4 April 2011



Government's Plan for Growth March 2011

“Britain has to earn its way in the modern world. We have to become much more productive so we can be a leading high tech, highly skilled economy. We must build a new model of economic growth – where instead of borrowing from the rest of the world, we invest and we save and we export. Our economy must become more balanced.”

“Construction will particularly benefit from: the radical changes to the planning system and publication of a rolling two year programme of projects where public sector funding has been agreed as well as a long-term forward view of infrastructure; reforms in the way government procures construction projects; and announcements on the regulatory requirements for zero carbon homes to apply from 2016.”

Dear Delegate,

First of all, I would like to thank you making the time to attend the third Efficiency and Reform Group Key Construction Suppliers Conference today. I am pleased to welcome both Board level representatives from key contractors, but also key public sector clients to provide an opportunity where both can air their views and have open discussions on how to meet the challenges set by Government.

I am especially happy to welcome both Mark Prisk MP, the BIS Minister for Business and Enterprise, and Andrew Hudson from the Treasury, who will give us an outline of how the Government anticipates construction moving forward in the context of the Growth Paper issued alongside the Budget, and how the Budget itself will impact the contracting landscape.

Additionally, Ian Tyler, Chief Executive of Balfour Beatty, and Martin Davis of the Specialist Engineering Alliance will be presenting their views on alternative approaches to procurement designed to deliver more efficient construction, on a more integrated basis, throughout the public sector.

Finally, John Tocci, of Tocci Building Companies of Woburn, Massachusetts, a leading exponent of Building Information Modelling (BIM), will share his experience of using BIM in service of both efficiency and integration.

At the last conference we gave notice of the Government's determination to achieve 10-20% savings from public sector construction by 2015. Our aim is to achieve this in partnership with the industry, taking a fresh look at how we specify and procure construction, and removing barriers to the industry's ability to reform itself. From the work undertaken in the September Conference, we have developed a framework of action, which has now been agreed by the Construction Clients Board and endorsed by Francis Maude, Minister for the Cabinet Office, and Mark Prisk, the BIS Minister responsible for sponsorship of the industry. This plan will enable us to make sustainable savings, through the removal of waste and inefficiency. Today's Conference is aimed at giving you sight of some of the key initiatives that the government will be adopting and to involve you in a discussion on possible procurement models.

Please participate fully and openly in the discussions today and feel free to give your feedback on the conference itself and the direction of travel for a strategy for construction. I am determined that we should make these six-monthly meetings mutually useful, and that full use is made of the opportunity to work together to deliver the Government's objectives as they relate to construction.

A handwritten signature in black ink, appearing to read 'Paul Morrell', with a horizontal line underneath.

Paul Morrell
Chief Construction Adviser

Programme

Time	Subject	Speaker
08:45 – 09:25	Breakfast Rolls	
09:30 – 09:40	Welcome	William Jordan (ERG)
09:40 – 10:00	Construction : A Strategy for Savings	Paul Morrell (BIS)
10:00 – 10:30	Keynote Speaker	Andrew Hudson (HMT)
10:30 – 10:45	Keynote Speaker	Mark Prisk, MP
10:45 – 11:00	Q&A	Panel: Mark Prisk Andrew Hudson William Jordan Facilitator: Paul Morrell
Networking Break – Tea and Coffee		
11:30– 11:40	Introduction to second session	Paul Morrell
11:40– 12:10	BIM	John Tocci (Tocci Building Companies)
12:10– 12:30	Procurement Models	Ian Tyler (Balfour Beatty) Martin Davis (Specialist Engineering Alliance)
12:30– 13:10	Q&A Discussion	Panel: Paul Morrell John Tocci Ian Tyler Martin Davis
13:10– 13:15	Closing Remarks	Paul Morrell

Speaker Biographies

Mark Prisk MP - Minister of State for Business and Enterprise

Mark Prisk was appointed as minister for Business and Enterprise in May 2010, in the Department of Business, Innovation and Skills.

Mark was elected as the Member of Parliament for Hertford and Stortford in 2001. His interests include small business and enterprise, urban planning and regeneration, as well as defence and foreign affairs. He served on the Conservative front bench from 2002, covering Treasury and Business portfolios.

Born in Cornwall and educated at Truro School and Reading University, Mark is a Chartered Surveyor by profession. He worked in the property and economic development markets, and ran his own business for ten years before entering politics.

Mark's portfolio includes business sectors, including low carbon economy, low emission vehicles, electronics, cyber security, small business, enterprise and access to finance, competitiveness and economic growth, deregulation and better regulation, regional and local economic development (including Grants for Business Investment), business support, Olympic legacy, export licensing.

William Jordan - Chief Sustainability Officer, Efficiency and Reform Group

William is the Government's Chief Sustainability Officer, with responsibility for the team leading on delivery of the Prime Minister's commitment to cut carbon emissions from central government buildings by 10% in 12 months. He is also responsible for the Change Programme in the Efficiency and Reform Group of the Cabinet Office and for the team working on the government's strategy for procurement in construction.

He is delighted to have been asked to serve on the panel that in 2009 appointed the government's first Chief Construction Adviser, with whom he now works closely to ensure value for money in construction. William's earlier career in the civil service included postings in the Treasury and the Department of Work and Pensions.

Andrew Hudson – Managing Director of Public Services and Growth Directorate and Member of Treasury Board, HM Treasury

Andrew Hudson is the Director General, Public Services and Growth at the Treasury, and a member of the Executive Management Board. He took on this role in March 2009, having previously been Chief Executive of the Valuation Office Agency.

Andrew spent much of his early career in the Treasury, working in the Chancellor's private office, and the teams dealing with Local Government and Health. Between 1992 and 1996, he was Press Secretary to the Chancellor and Head of Communications. In 1999, he left the Treasury to work in local government for Essex County Council, becoming Deputy Chief Executive for Finance and Performance (2002-04), where his responsibilities also included property and procurement.

Paul Morrell - Chief Construction Adviser, Department for Business Innovation and Skills (BIS)

Paul was appointed as the Chief Construction Adviser (CCA) to the Government in November 2009. Prior to that he was with Davis Langdon since joining them from University in 1971, moving up to becoming a Partner in 1976, Senior Partner in 1999 and then becoming a consultant to the firm from 2007, until resigning to take up his current role.

He is a Fellow of the RICS, an Honorary Fellow of the RIBA, and served as a Commissioner on CABE from 2000 to 2008, finishing as Deputy Chairman.

He received the Award for Outstanding Contribution to the Construction Industry at the 2007 Building Awards; received the President's Award from the British Council for Offices in the same year; and was awarded an OBE for services to architecture and the built environment in the 2008 New Year Honours list.

In Government, Paul led the recent Innovation and Growth Team study into low carbon construction, is on the board of the Major Projects Authority, and chairs the Cabinet Office's Construction Clients Board.

John Tocci – Chief Enabling Officer, Tocci Building Corporation

John Tocci as Chief Enabling Officer (CEO) heads the Tocci Group of Companies based in Greater Boston. The 88 year old firm is a major North-eastern US builder of projects sized between \$10 and \$200 million dollars. He has over thirty five years' experience building for private and public clients throughout the Northeast US.

January 2009, was named Mr. Tocci as one of ENR's top 25 News Makers of the year. The firm is the recipient of over a dozen national awards for innovation and technological excellence and is one of only ten firms selected to provide national BIM and VDC consulting services to the US Government Services Agency, the world's largest building owner.

Mr. Tocci is founder and chairman of AGC's BIM Forum—America's leading multidisciplinary BIM organisation focused on the practical implementation of Building Information Modelling and Integrated Project Delivery. He is a regular guest lecturer at Yale School of Architecture, MIT School of Real Estate, Harvard Graduate School of Design and Harvard Business School. He was twice elected President of the AGC of Massachusetts and sits on several national industry boards and task forces.

Tocci is active in local and international humanitarian efforts. John is also a graduate Civil Engineer, a decent carpenter and passable heavy equipment operator.

Ian Tyler - Chief Executive Officer, Balfour Beatty

Ian Tyler is a graduate of Birmingham University and a chartered accountant, qualifying with Arthur Andersen in London. He joined Balfour Beatty in 1996 as Finance Director, was appointed Chief Operating Officer in August 2002 and became Chief Executive in January 2005.

From 1993-1996 he was Finance Director of ARC Limited, one of the principal subsidiaries of Hanson Plc, the international building materials company, having previously been Hanson's Group Financial Comptroller (1991-1993). Prior to that, from 1988-1991, he held the positions of Group Treasurer and Financial Controller at Storehouse Plc, the retailing group.

He is a Non-Executive Director of Cable and Wireless Communications Plc and is President of CRASH, the charity for homeless people around the UK.

Martin Davis - Specialist Engineering Alliance

Martin is a classics graduate from Cambridge. He started his career in the procurement of the Central Electricity Generating Board's power stations. He spent 31 years with EMCOR Drake & Scull, most of that time as Commercial Director and Vice Chairman.

Martin has served as a member of the Joint Contracts Tribunal for the Building Contract and participated in a series of reports leading to Sir Michael Latham's report "Constructing the Team" and Sir John Egan's report "Rethinking Construction".

Having been an original Board member of the Movement for Innovation, Martin now serves as a member of the Strategic Forum for Construction and is also a member of the Independent Dispute Avoidance Panel for the 2012 Olympics.

He is also a Visiting Professor at the School of Construction Management and Engineering, University of Reading and at the School of Built Environment at Heriot-Watt University.

Attendees:

Company/Organisation

Representative

Apollo Group	Dave Sheridan
Armstrong World Industries	Wendy Frampton
Ashe Construction Ltd	Andrew Morris
Balfour Beatty Plc	Ian Tyler
Balfour Beatty Plc	Harry Townley
BAM Nuttall Ltd	Steve Fox
BIS	Paul Morrell
BIS	Denis Walker
BIS	Tony Mulcahy
Bouygues	Ian Gunter
Bowmer & Kirkland Ltd	Paul Lomas
Carillion Plc	Adam Green
Carillion Plc	Peter Forsyth
Costain Group Plc	Patrick Bruce
Cross Rail	Gary Wright
Department of Health	Peter Sellars
Environment Agency	Will Martin
Hampshire County Council	Michael Lee
Highways Agency	Nirmal Kotecha
Homes & Communities Agency	Michael Clegg
Heating and Ventilation Contractors Association	Martin Burton
HM Treasury	Adrian Kamellard
Hochtief Group	John Jackson
Infrastructure UK	Stephen Dance
Infrastructure UK	Alan Couzens
Interserve Plc	Roy Bloom
ISG Plc	Phil Williams
Jewson	Andrew Tait
Kier Group Plc	Steve Underwood
Laing O'Rourke	Ray O'Rourke
Laing O'Rourke	Anna Stewart
Lakesmere	Matt Nicholson
Lend Lease	Neil Martin
Mace Plus	Mark Castle
May Gurney Integrated Services Plc	Gary Mills
MoD	Bill Yardley
MoJ	John Aspinall
MoJ	Terry Stocks
Morgan Sindall Plc	Graham Shennan

Company/Organisation**Representative**

NEC	Steve Rowsell
Northern Ireland Executive	Stewart Heaney
Scottish Government	Colin Judge
Specialist Engineering Alliance	Trevor Hursthouse
Shepherd Building Group	Gary Edwards
Shepherd Group	Richard Vinning
Sir Robert McAlpine	Robert Wotherspoon
Skanska UK Plc	Trevor Dodds
Thomas Vale Holdings Ltd	Tony Hyde
Turner & Townsend	David Mathieson
United House Group Ltd	Keith Allington
VINCI Construction UK Ltd	Andrew Ridley-Barker
Volker Fitzpatrick	Rob Coupe
Wates Group	David Smith
Wilmott Dixon Ltd	Michael Hart
Efficiency & Reform Group (ERG)	Paul Meigh
ERG	John Ioannou
ERG	Zerrin Lovett
ERG	Louise Burge
ERG	Phil Heenan
ERG	Roy Evans
ERG	Charlotte Madum
ERG	Maria Kelly
ERG	Andrew Butt
ERG	Maggie Meigh
ERG	William Jordan

Notes: