

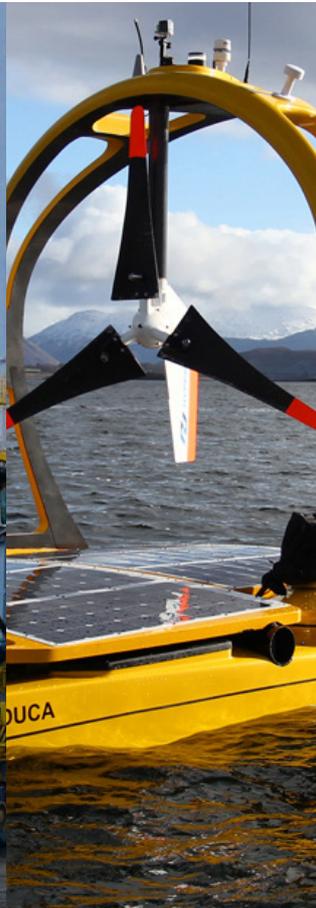


THE UK IS A WORLD-CLASS MARITIME CENTRE



Department
for Transport

MARITIMEUK.ORG



For centuries the UK has been the **home of all forms of maritime business**. The secret to the UK's longevity as a maritime centre is not just its **expertise** and **experience**, but its refusal to rest on its laurels.



We have much to be proud of in the UK maritime sector. It provides a strong and resilient backbone to the economy, both as a contributor in its own right and as an enabler for trade and investment. Since the publication of the Maritime Growth Study in 2015, there has been a drive and determination to make the sector work even better.

The Maritime Growth Study delivered a number of important recommendations and a closer than ever working relationship between government and industry. There is no doubt that we have made considerable progress since the study was published.

I am particularly encouraged by the way that industry bodies have come together to unite with government and each other to work towards our shared goal of continued growth of the maritime sector and boosting the UK's status as a world leading global maritime nation.

I am also pleased that the structures we have put together in government have given us the grounding we need. As the government's maritime sector champion, I am determined to do everything within my power to ensure we build on that foundation for the good of the sector and for the UK as a whole.

With much great work already underway and continued commitment from industry, the changing global landscape provides us with an opportunity to take another look at the recommendations from the study and to refresh or revise them where appropriate.

Leaving the EU gives us the freedom to forge a new role for ourselves in the world; to negotiate our own trade agreements and to be a positive and powerful force for free trade.

We are the number one destination for inward investment in Europe and now have the potential to build on this even further by brokering our own deals with the biggest players in the world market.

I therefore want us to ensure that we have identified our priorities for action so that we can be confident that the maritime sector is ready to make the most of our opportunities at this exciting and challenging time.

Rt Hon John Hayes MP
Shipping & Ports Minister



Today the UK is a dynamic, innovative, and high quality maritime centre, with a determination to strengthen our world-leading position.

Industry and government are working closer than ever to create a business environment that boosts exports, attracts inward investment, provides stability, and creates a world-class competitive maritime offer.

London is the world's foremost centre for maritime business services. The unparalleled tradition of excellence in legal, arbitration, insurance, P&I, shipbroking and finance makes it the first choice for high quality services. Across the UK, from Scotland to Merseyside to the Solent, maritime clusters are bringing together industry, government and educational institutions, to foster innovation and drive growth.

Following the UK's decision to leave the EU, it's critical that we embrace global trade. Our industry, as the fundamental enabler of trade, is committed to ensuring that the UK is open for business, and makes a success of leaving the EU.

The UK maritime sector directly contributes around £13.5bn to GDP and supports over 110,000 jobs. Our mission is to grow the sector further still, fostering innovation to deliver growth across the whole country.

David Dingle CBE
Maritime UK Chair



Gareth Jones Photography

SETTING THE **FOUNDATION** FOR GROWTH

Since the publication of the Maritime Growth Study (MGS), Maritime UK has become the promotional body for the UK maritime sector, bringing together for the first time the UK shipping, ports, marine and business service sectors.

Industry is working closely with government to inform our future trading environment, and is working with the GREAT campaign – to promote and boost the UK maritime offer at home and across the world, including through the UK's diplomatic and trade networks.

Together, industry and government are developing an export strategy that identifies key markets to target our promotional activity. We'll organise trade missions and source business opportunities for the sector.

In March we are organising a trade mission to China to showcase the UK maritime offer on-board Queen Mary 2 while she is in Shanghai.

11-15 September 2017 will see the third London International Shipping Week (LISW) take place. The week sees leaders from across global maritime come to the UK to network, do business and debate the future of the sector at over 150 maritime themed events. LISW is a fantastic opportunity to showcase the best of the UK's unique maritime offer – strengthening existing business relationships, attracting new inward investment and boosting our exports.





UNITED FOR GROWTH

Maritime UK has brought together existing organisational bodies from across the whole maritime sector to drive growth; setting up working groups to address all the important issues facing the sector, including skills, marketing, exports and maritime strategy. Government officials attend these working groups where commercial sensitivity is not compromised.

Meanwhile, in pursuit of its ambition to create a 'one-stop shop' for maritime-related matters, government has successfully introduced the Ministerial Working Group for Maritime Growth, led by the Department for Transport and bringing together ministers from across the breadth of Whitehall including the Department for

International Trade, HM Treasury, Home Office, the Department for Business, Energy and Industrial Strategy, the Ministry of Defence and of course, the Department for Exiting the EU. Influential industry representatives are actively involved in these sessions as well as in the cross-government official strategy meetings that support the Group.

Such a partnership ensures that the maritime sector's interests are raised at the highest levels of government and that our shared ambition for growth is delivered on.





“Put simply, it is the maritime industry’s job to ensure that the UK is open for business”

David Dingle, Maritime UK Chair

OPEN FOR BUSINESS

The UK now has the opportunity to forge new trade deals with countries right around the world, including some of the most exciting, dynamic, and fastest-growing economies.

The maritime industry is the engine and enabler of international trade, as other UK industries resolve to boost their own exports to make a success of leaving the EU. The UK maritime sector stands ready to deliver British goods to the rest of the world.

Vital to this success is, and will continue to be, our extensive network of ports that provide easy access to and from the whole of the UK. UK Ports handle the largest container ships afloat and the port sector continues to invest significantly to further develop and enhance the infrastructure and equipment needed to meet the needs of an evolving global maritime environment. The Department is committed to enhancing the UK's transport networks through the £14bn Road Investment Strategy, and spending of over £40bn to maintain and improve the rail network, as well as specific ongoing consideration of further improving

connectivity to ports for the efficient movement of freight.

The industry is also driving forward exciting progress in technology and innovation. The UK's maritime equipment designers and manufacturers are behind some of the world's most advanced and ambitious global maritime projects, delivering cutting-edge products – from classic ship and boat mechanical systems to electronic, optical and IT equipment. Underpinned by a highly advanced product research base and innovative designers, UK companies supply the tools, plants and equipment for boat manufacturing and shipbuilding, plus the essential equipment needed for maintenance and repairs.

The UK's maritime manufacturing sector exports to all of the world's major markets for maritime products. From complex merchant and naval shipbuilding to ship's chandlery and nanotechnology, the sector produces high-quality products used at every stage of the supply chain.

An aerial night view of the London skyline, featuring the Gherkin and other illuminated skyscrapers. A semi-transparent white text box is overlaid in the center of the image.

The unparalleled tradition of excellence in legal, arbitration, insurance, P&I, shipbroking and finance makes the UK the first choice for those in the international shipping community seeking maritime business services of the highest quality.

The UK is the world leader in maritime business services because the City of London is home to a wealth of companies providing expertise across all sectors. In insurance, the UK leads the world, with a 35% share of global marine insurance premiums, and 60% of P&I insurance. Some 26% of global shipbroking is undertaken in the UK, significantly more than any of its rivals. English law is the global industry standard and the UK boasts unrivalled legal and judicial expertise on shipping, insurance and international trade matters with 25% of maritime legal partners practicing in the UK. Significantly more maritime disputes are settled by English arbitration than by the rest of the world in total.

RAISING THE **FLAG**

Both government and industry recognise that a strong UK Ship Register is vital to ensuring the UK's position as the world's foremost maritime centre and Government is committed to a high-quality, competitive register that builds on its recent growth to act as a "shop window" for the UK's maritime sector. It needs to be as high performing globally as all our competitors, providing the very best in customer service.

The transformation of the UK Ship Register is already underway. The Register is being given new freedom and flexibility to develop a more commercial and customer-focused identity. Listening to what customers say and taking action, such as greater delegation of survey work to Recognised Organisations, means better global responsiveness to meet customer needs. Digitalising ever more services will make it quicker, easier and simpler to engage with the Register and MCA. Changing the way in which the Agency operates, creates the right conditions to enable surveyors to deliver an increasingly agile and flexible service to customers.

This transformation will continue and gather pace.

Two key appointments have been made to bring real commercial focus and play a significant role in shaping and transforming the Register. Michael Parker, a former Chair of CMA CGM (UK) Holdings Ltd, has been appointed as a Non-Executive Chairman for the MCA with a remit to drive the commercial agenda for the agency as a whole. Meanwhile a new director of the UK Ship Register, also with extensive experience within the industry has been appointed to take over the leadership of the Register itself.

Government is committed to growing the flag and ensuring that its reputation for quality is matched by a reputation for outstanding customer service. We are developing a roadmap to grow the register and build on the good work underway. We look forward to showcasing the UK Ship Register to our existing and new customers alike at London International Shipping Week 2017.

If you would like more information about the UK Ship Register please use the contacts at the back of this booklet.



“The UK is a world leading maritime nation and ensuring that the MCA provides both an effective and responsive service is central to retaining this position.”

Michael Parker, MCA non-executive Chair

ACCELERATING GROWTH AND **LEAVING THE EU**

Maritime UK, in consultation with member organisations across the industry, has identified three key priorities in the discussions ahead as the UK moves to leave the European Union: ensuring an attractive business environment, taking a global approach to global issues and championing British skills, services and goods.

Government too is seeking to identify priorities ahead, and is considering what more it can do to support the industry in light of the referendum vote to leave the EU, including new opportunities that the UK now has to accelerate the growth for the sector.

Britain has been at the forefront of the free trade-supporting countries in the EU for the last 40 years. Government is committed to having in place the resources that allow us to secure the best possible outcome for the UK as a whole.

This includes looking again at the Maritime Growth Study to ensure that the recommendations are right given this new economic environment. Government is therefore seeking views from stakeholders to ensure

that the full potential offered by the decision to leave the EU is realised and that opportunities for maritime growth are maximised.

It is therefore important to recognise the essential contribution made by our seafarers and others in the sector. The UK rightly prides itself on producing many of the best-trained officers and crew serving on ships around the world. It is well supported by other crucial expertise in areas such as law, finance and logistical skills of managing ships and ports. As a consequence the UK has an incredible skills base that underpins the whole maritime sector. In the face of increasing competition it is crucial that we continue to develop strategies and support to ensure that we both maintain and enhance our existing reputation for high quality.

A vital part of this work will be assessing the future need for seafarers and what is needed to support the development of those already employed within the sector as well as ensuring the best possible educational and training provision for those seeking a maritime career.



11-15 SEPTEMBER 2017
LONDON
INTERNATIONAL SHIPPING WEEK

www.londoninternationalshippingweek.com

Tomorrow's Maritime World

UK – the centre of maritime business

The must-attend global maritime event

Leaders from every sector of the global shipping industry will descend on London in September 2017 to celebrate London International Shipping Week (LISW17). The week-long event will be packed with over 160 individual events and top-ranking meetings, culminating in a highly-focused industry and government shipping conference and spectacular Gala Dinner.

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Department
for Transport



Department for
International Trade



**CONTRIBUTING £13.5
BILLION TO UK GDP**



**SUPPORTING OVER
111,000 JOBS**