

PILOT MER UK DINNER

9th June 2015

NOTE OF DINNER DISCUSSION

ACTIONS AGREED

Dinner Discussion - This was chaired by Energy Minister, Andrea Leadsom and the discussion covered and Future trends and stimulation new investment.

Andrea Leadsom welcomed everyone and said how she appreciated the importance of the Oil and Gas sector. Both her and the SoS are looking forward to working with Industry and acknowledged that there is a strong need to work together if we are to get the most out of the basin.

Andy Samuel gave an overview from the event in May and talked about the need for behaviour and cultural change within the sector:

- There is a common purpose and recognition that this is the time to make a difference however Leadership and collaboration is needed.
- Smaller companies are feeling left out, they would like to suggest solutions but don't feel they are being listened too
- Opportunity for Unions to help by connecting with the Workforce so their thoughts could be heard
- Behavioural change is required and there should be a cross section of leadership who can take quicker, but the right action, and demonstrate commitment.

Response from the table included:

- Agreement on joint up leadership and collaboration
- Real need to break down barriers and have some honest discussion.
- It is time for Operators to step up to the table and come to an agreement on what needs to done and do it quickly
- There is initiative overload so no need to reinvent – we should look at why things haven't worked – and what we now need to do.
- Pick off tangible opportunities and focus on them.
- Unions are keen to be involved in conversations and could be the conduit between industry and the workforce. Important to have early discussion before activities start.
- There are plenty of ideas to share so it is important that everyone 'leans into' the challenge
- Feeling that companies are starting to work together and an example was given on boat sharing where the costs were reduced.

John Pearson spoke briefly on costs and how we need to act quickly to reduce them:

- Take cost out – Moving to even time rotas
- Efficiency – Supply chain is the central driver therefore we need co-operation
- Transformation – there are areas of progress but we need to do much more

Fergus Ewing reiterated the importance of the sector and said that the Scottish Governments objectives were very much aligned with the OGA and is looking forward to working constructively together. He said that he has met with many SME's and said that they have a wealth of expertise and should be involved in future discussions. Also for consideration – could technology deployment be linked to FDP's? He also believes that there should be better engagement with the workforce which could help deliver the transformational change that is needed.

Andrea Leadsom gave a brief summary with the main points at the end of the dinner:

- Work together showing leadership and collaboration
- Accept things can't remain the same and transformational change is required
- Engagement is all encompassing.