



Crown  
Commercial  
Service



0345 410 2222

# Welcome to the Crown Commercial Service

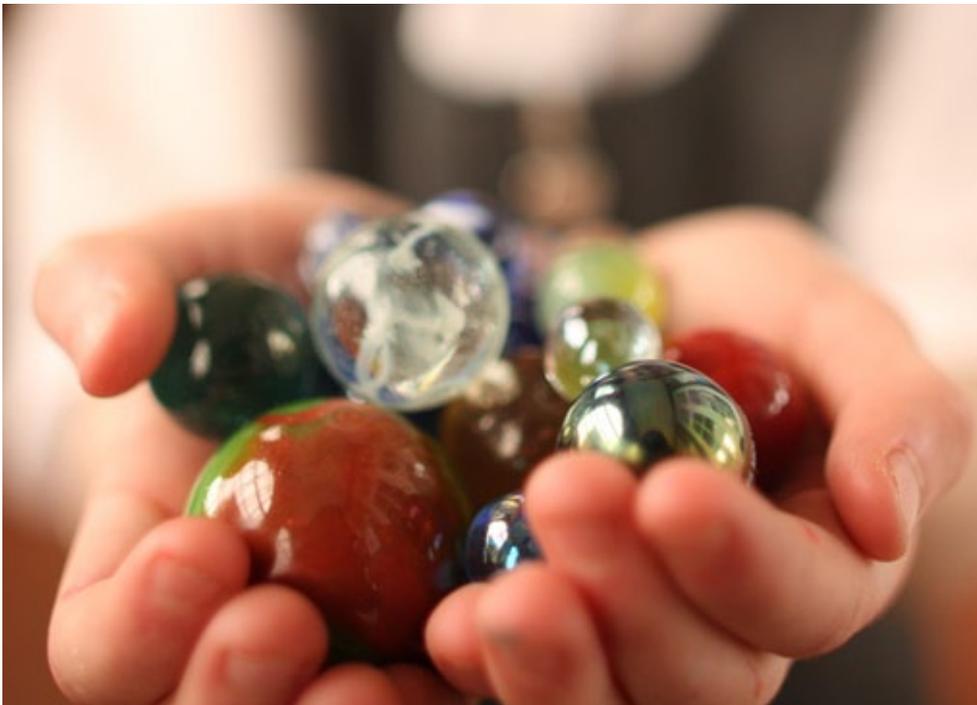
## Helping education customers buy goods and services

Every education business manager or procurement officer will know that getting the balance right between achieving quality and best value from your budget is no easy task. Together with the responsibility to ensure that public money is spent in a fair and open way, buying goods and services in the education sector can present many challenges. We are here to help.



We offer a range of ready to use, legally compliant deals for the purchase of everyday goods and services. These deals have been set up to help you get the very best for your budget by saving time and money, as well as giving you peace of mind by helping to protect you from legal challenges.

Our deals are available to all publicly funded education organisations. They have been negotiated on behalf of a wide range of customers with pre-agreed standard terms and conditions. The agreements speed up the process of buying and help you comply with procurement rules; offering improved pricing by combining spend volumes to get a better discount.



*“ The Multi-Functional Devices deal delivers big savings and peace of mind - certainly best value. I've recommended it to other business managers and they're seeing great results. ”*

**Frank Swan**  
Business Manager  
Fitzjohn's Primary School

## Examples of our savings delivery for education customers

Recent examples of the savings we have helped the education sector achieve:

- Six colleges and universities joined with eight other public sector organisations in a further competition for mobile voice and data services which created an average saving of **77%** compared to customers' equivalent spend – a saving of over **£2 million** over the life of the three year contract deal.
- A strategic negotiation with a Document Storage supplier achieved one-off price savings of **£2.3 million** for three education organisations.
- The Insurance Services deal saved Brunts Academy **70%** on broker fees and **30%** on their insurance premium.
- National Church of England Academy Trust (NCEAT) led a collaborative procurement for a range of insurance services, saving five academies over **£40,000** on their previous year's premium and brokerage fees.
- Schools and colleges have saved in excess of **40%** on their printing and photocopying with our Multi-Functional Devices deal:
  - Oakmeeds Community College saved over **50%**
  - Meadowgate School saved over **44%**
  - Benthall Primary School saved over **80%**

## What we offer for education customers

Our deals are structured across common categories of goods and services:

- Communication services
- Construction
- eCommerce
- Energy
- Technology
- Office solutions
- Print
- Professional services (including temporary staff)
- Property & facilities management
- Research (including science & technology)
- Travel & fleet

## Who we do it for

We work with organisations across the whole of the education sector including:

- Academies
- Free schools
- Nursery schools
- Primary schools
- Secondary schools
- Colleges
- Universities

## Accessing our services

There are a number of ways to access our deals:

	Self service	Contact the team
Features	<p><b>Access goods and services directly through electronic tools:</b></p> <ul style="list-style-type: none"> <li>• Our <a href="#">website</a> gives you full details of all the agreements available and how to access them</li> <li>• Purchase items directly through online catalogues</li> <li>• An online request for quote facility will help you quickly buy your low value, straightforward needs</li> <li>• Our free to use 'eSourcing tool' will help you to run competitions and evaluate suppliers to decide which best meets your specific needs</li> <li>• Monthly updates will keep you up-to-date on the latest news about our deals</li> </ul>	<p><b>Use the support of our professional teams to help you procure your needs:</b></p> <ul style="list-style-type: none"> <li>• Increase savings by combining your requirements with those of others to achieve economies of scale and take part in our aggregated purchases and eAuctions</li> <li>• Receive advice from our specialist commercial teams</li> </ul>
	Benefits	<ul style="list-style-type: none"> <li>• Legally compliant</li> <li>• Value for money solutions</li> <li>• Reduced risk through validated suppliers</li> <li>• Peace of mind with standard pre-agreed terms and conditions</li> <li>• Efficient processes to save you time and money</li> </ul>

## Technology to help you

**eSourcing tool:** run further competitions using templates to reduce procurement cycle times and commercial risk; improve transparency and data quality.

**eAuctions:** by encouraging competition amongst suppliers and combining your needs with those of other customers, you can reduce the price you pay through an eAuction. It can also consider other criteria such as quality, delivery and service levels.

**ePurchasing Card Solution:** payment cards can play a useful part in your organisation's buying strategy, providing a simple and efficient way to purchase of low value, high volume, low risk goods and services.

**Government eMarketplace:** if your requirements are straightforward you can use the catalogues on the Government eMarketplace which have a range of options for smaller purchases you can buy online. The eMarketplace also gives you access to pre-registered suppliers who will provide a quote for the goods or services you need.



*“ For us, the CCS energy deals represent consistent service, benchmarked savings and solid assurance. This comfort comes from being in a framework with a large buying organisation dedicated to the public sector as a whole. I would whole-heartedly recommend to those charged with managing utility services or facilities in academies that they take a good look at CCS and their energy contracts. ”*

Andy Burns, Group Facilities Manager, Grace Academy



**Simon Wilson**  
Business Partner



**Sarah Jewell**  
Senior Relationship  
Lead



**Debbie Dean**  
Customer Delivery  
Manager



**Claire Jones**  
Customer Delivery  
Specialist

## Get in touch

We will help you manage your organisation's buying smoothly and efficiently. For advice and support please get in touch with our dedicated education team:

**T** 0345 410 2222

**E** [education@ccs.gsi.gov.uk](mailto:education@ccs.gsi.gov.uk)

Visit our website to find out more about our full range of procurement solutions and tools:

**W** [www.gov.uk/ccs](http://www.gov.uk/ccs)

 [@gov\\_procurement](https://twitter.com/gov_procurement)

 [Crown Commercial Service](https://www.linkedin.com/company/crown-commercial-service)

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