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FORM AR27

Trade Union and Labour Relations (Consolidation) Act 1992

ANNUAL RETURN FOR AN EMPLOYERS' ASSOCIATION

Name of Employers' Association:	British Printing Industries Federation Limited
Year ended:	31 March 2012
List No:	CO/1590/E
Head or Main Office:	Unit 2 Villiers Court Meriden Business Park Copse Drive Coventry CV5 9RN
Website address (if available)	www.britishprint.com
Has the address changed during the year to which the return relates?	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> (Tick as appropriate)
Chief Executive:	Kathleen Woodward
Contact name for queries regarding the completion of this return:	Stephen Oldham
Telephone Number:	01676 526048
e-mail:	steve.oldham@bpif.org.uk

PLEASE FOLLOW THE GUIDANCE NOTES IN THE COMPLETION OF THIS RETURN.
Any difficulties or problems in the completion of this return should be directed to the Certification Office as below or by telephone to: 020 7210 3734

The address to which returns and other documents should be sent are:

For Employers' Associations based in England and Wales:
Certification Office for Trade Unions and Employers' Associations
22nd Floor, Euston Tower, 286 Euston Road, London NW1 3JJ

For Employers' Associations based in Scotland:
Certification Office for Trade Unions and Employers' Associations
Melrose House, 69a George Street, Edinburgh EH2 2JG



(Revised February 2011)

RETURN OF MEMBERS

(see note 9)

NUMBER OF MEMBERS AT THE END OF THE YEAR				
Great Britain	Northern Ireland	Irish Republic	Elsewhere Abroad (including Channel Islands)	TOTALS
2,563	34	20	2	2,619

OFFICERS IN POST

(see note 10)

Please attach as an annexe to this form a complete list of all officers in post at the end of the year to which this form relates, with the title of each persons office.

CHANGE OF OFFICERS

Please complete the following to record any changes of officers during the twelve months covered by this return.

Title of Office	Name of Officer ceasing to hold office	Name of Officer Appointed	Date of Change
Commercial Director	Richard Gray	None	30 June 2011
Chief Executive	Michael Johnson	Kathleen Woodward	31 May 2011
Non-Executive Director	Andrew Pindar	None	27 September 2011
Non-Executive Director	Ifor Pedley	None	22 November 2011
Non-Executive Director	Jeremy Bacon	None	31 July 2011
Non-Executive Director	None	Anthony Garnish	24 January 2012
Non-Executive Director	None	Gary Peeling	24 January 2012
Non-Executive Director	None	Nigel Stublely	24 January 2012
Non-Executive Director	None	Gerald White	24 January 2012

GENERAL FUND

(see notes 11 to 16)

Previous Year			£	£
2,627,294	INCOME			
	From Members	Subscriptions		2,472,938
	Investment income	Interest and dividends (gross) Bank interest (gross) Other (specify)		
2,627,294	Other income	Rents received Insurance commission Consultancy fees Publications/Seminars Miscellaneous receipts (specify)		2,472,938
-				-
2,627,294		TOTAL INCOME		2,472,938
	EXPENDITURE			
	Administrative expenses	Remuneration and expenses of staff Occupancy costs Printing, Stationery, Post Telephones Legal and Professional fees Management charges		(2,472,938)
(2,627,294)	Other charges	Bank charges Depreciation Sums written off Affiliation fees Donations Conference and meeting fees Expenses Miscellaneous (specify)		
	Taxation			
(2,627,294)		TOTAL EXPENDITURE		(2,472,938)
-		Surplus/Deficit for year		-
-		Amount of fund at beginning of year		-
-		Amount of fund at end of year		-

ACCOUNTS OTHER THAN THE REVENUE ACCOUNT/GENERAL FUND

(see notes 17 to 18)

ACCOUNT 2		Fund Account	
Name of account:		£	£
Income	From members Investment income Other income (specify)		
		Total Income	
Expenditure	Administrative expenses Other expenditure (specify)		
		Total Expenditure	
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

ACCOUNT 3		Fund Account	
Name of account:		£	£
Income	From members Investment income Other income (specify)		
		Total Income	
Expenditure	Administrative expenses Other expenditure (specify)		
		Total Expenditure	
		Surplus (Deficit) for the year	
		Amount of fund at beginning of year	
		Amount of fund at the end of year (as Balance Sheet)	

ACCOUNTS OTHER THAN THE REVENUE ACCOUNT/GENERAL FUND

(see notes 17 to 18)

ACCOUNT 4		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Surplus (Deficit) for the year		
	Amount of fund at beginning of year		
	Amount of fund at the end of year (as Balance Sheet)		

ACCOUNT 5		Fund Account	
Name of account:		£	£
Income	From members		
	Investment income		
	Other income (specify)		
	Total Income		
Expenditure	Administrative expenses		
	Other expenditure (specify)		
	Total Expenditure		
	Surplus (Deficit) for the year		
	Amount of fund at beginning of year		
	Amount of fund at the end of year (as Balance Sheet)		

ACCOUNTS OTHER THAN THE REVENUE ACCOUNT/GENERAL FUND

(see notes 17 to 18)

ACCOUNT 6		Fund Account	
Name of account:		£	£
Income	From members Investment income Other income (specify)		
	Total Income		
Expenditure	Administrative expenses Other expenditure (specify)		
	Total Expenditure		
	Surplus (Deficit) for the year		
	Amount of fund at beginning of year		
	Amount of fund at the end of year (as Balance Sheet)		

ACCOUNT 7		Fund Account	
Name of account:		£	£
Income	From members Investment income Other income (specify)		
	Total Income		
Expenditure	Administrative expenses Other expenditure (specify)		
	Total Expenditure		
	Surplus (Deficit) for the year		
	Amount of fund at beginning of year		
	Amount of fund at the end of year (as Balance Sheet)		

BALANCE SHEET AS AT 31 MARCH 2012

(see notes 19 and 20)

Previous Year		£	£
-	Fixed Assets (as at page 11)		-
	Investments (as per analysis on page 13)		
-	Quoted (Market value £)		-
-	Unquoted		-
	Total Investments		
	Other Assets		
581,437	Amounts owed by group undertakings		593,230
-	Cash at bank and in hand		-
15,091	Accrued Income		-
-	Others (specify)		-
596,528	Total of other		593,230
	assets		
596,528		TOTAL ASSETS	593,230
-	Fund (Account)		-
-	Fund (Account)		-
-	Fund (Account)		-
-	Revaluation Reserve		-
	Liabilities		
-	Loans		-
-	Bank overdraft		-
-	Tax payable		-
-	Sundry creditors		-
(596,528)	Accruals & deferred income		(593,230)
-	Provisions		-
-	Other liabilities		-
(596,528)		TOTAL LIABILITIES	(593,230)
-		TOTAL ASSETS	-

FIXED ASSETS ACCOUNT

(see note 21)

	Land & Buildings	Fixtures & Fittings	Motor Vehicles & Equipment	Total
	£	£	£	£
COST OR VALUATION				
At start of period	-	-	-	-
Additions during period	-	-	-	-
Less: Disposals during period	-	-	-	-
Less: DEPRECIATION:	-	-	-	-
Total to end of period	-	-	-	-
BOOK AMOUNT at end of period	-	-	-	-
Freehold	-			-
Leasehold (50 or more years unexpired)	-			-
Leasehold (less than 50 years unexpired)	-			-
AS BALANCE SHEET	-	-	-	-

ANALYSIS OF INVESTMENTS

(see note 22)

		Other Funds £
QUOTED	British Government & British Government Guaranteed Securities	-
	British Municipal and County Securities	-
	Other quoted securities (to be specified)	-
	TOTAL QUOTED (as Balance Sheet)	-
	*Market Value of Quoted Investments	-
	UNQUOTED	
- British Government Securities	-	
- British Municipal and County Securities	-	
- Mortgages	-	
- Other unquoted securities (to be specified)	-	
-	TOTAL QUOTED (as Balance Sheet)	-
-	*Market Value of Unquoted Investments	-

* Market value of investments to be stated where these are different from the figures quoted in the balance sheet

ANALYSIS OF INVESTMENT INCOME (CONTROLLING INTERESTS)

(see notes 23 to 25)

Does the association, or any constituent part of the association, have a controlling interest in any limited company?

YES	
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If YES name the relevant companies:

COMPANY NAME	COMPANY REGISTRATION NUMBER (if not registered in England & Wales, state where registered)
The Print & Packaging Industries Forum Limited	06239580
BPIF Business Limited	06282383
VIP222 Limited	06265309
Print Yorkshire Limited	06779079
Dotgain.org Limited	07095511
BPIF Training Limited	06875770
BPIF Pension Trustees Limited	06679809
BPIF Limited	04331622
BPIF Legal Limited	07600485

INCORPORATED EMPLOYERS' ASSOCIATIONS

Are the shares which are controlled by the association registered in the association's name

	NO
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If NO, please state the names of the persons in whom the shares controlled by the association are registered.

COMPANY NAME	NAMES OF SHAREHOLDERS
BPIF Business Limited	The Print & Packaging Industry Forum Limited
VIP222 Limited	The Print & Packaging Industry Forum Limited
The Print & Packaging Industry Forum Limited	British Printing Industries Federation (CO/101/E)
Print Yorkshire Limited	British Printing Industries Federation (CO/101/E)
Dotgain.org Limited	British Printing Industries Federation (CO/101/E)
BPIF Training Limited	British Printing Industries Federation (CO/101/E)
BPIF Pension Trustees Limited	British Printing Industries Federation (CO/101/E)
BPIF Limited	British Printing Industries Federation (CO/101/E)
BPIF Legal Limited	British Printing Industries Federation (CO/101/E)

UNINCORPORATED EMPLOYERS ASSOCIATIONS

Are the shares which are controlled by the association registered in the names of the association's trustees?

	NO
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If NO, state the names of the persons in whom the shares controlled by the association are registered.

COMPANY NAME	NAMES OF SHAREHOLDERS

SUMMARY SHEET

(see notes 26 to 35)

	All funds except Political Funds £	Political Funds £	Total Funds £
INCOME			
From Members	2,472,938	-	2,472,938
From Investments	-	-	-
Other Income (including increases by revaluation of assets)	-	-	-
Total Income	2,472,938	-	2,472,938
EXPENDITURE (including decreases by revaluation of assets)	(2,472,938)	-	(2,472,938)
Total Expenditure	(2,472,938)	-	(2,472,938)
Funds at beginning of year (including reserves)	-	-	-
Funds at end of year (including reserves)	-	-	-
ASSETS			
Fixed Assets			-
Investment Assets			-
Other Assets			593,230
		Total Assets	593,230
LIABILITIES		Total Liabilities	(593,230)
NET ASSETS (Total Assets less Total Liabilities)			-

NOTES TO THE ACCOUNTS

(see note 36)

All notes to the accounts must be entered on or attached to this part of the return.

1. Accounting policies

Basis of accounting

The financial statements have been prepared under the historical cost convention, and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The financial statements have been prepared on a going concern basis. The Directors have assessed the Company's ability to continue as a going concern and have reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing these financial statements.

Turnover

The turnover shown in the Profit and Loss Account represents subscriptions receivable during the year.

2. Debtors

	2012 £	2011 £
Other debtors	593,230	596,528

3. Creditors: amounts falling due within one year

	2012 £	2011 £
Accruals and deferred income	593,230	596,528

4. Charges

The company has granted a legal charge and a debenture over all of its assets in favour of the bankers of its related undertaking, the British Printing Industries Federation.

5. Related party transactions

During the year the company made purchases from the British Printing Industries Federation, an employers association based in England and Wales, as follows:

	2012 £	2011 £
Management Charges Payable	2,472,938	2,627,294

During the year to 31 March 2012, the company engaged in arm's length transactions with companies in which certain of the directors of the company had controlling interests.

6. Company limited by guarantee

Each member undertakes to contribute an amount not exceeding £1, in the event of the company being wound up.


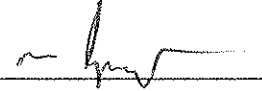
ACCOUNTING POLICIES

(see notes 37 and 38)

SIGNATURES TO THE ANNUAL RETURN

(see notes 39 and 40)

including the accounts and balance sheet contained in the return.

Chief Executive's Signature: <u></u> Name: Kathleen Woodward Date: <u>25/7/2012</u>	Finance Director's Signature: <u></u> Name: Michael Gardner Date: <u>28/8/2012</u>
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CHECK LIST

(see note 41)

(please tick as appropriate)

IS THE RETURN OF OFFICERS ATTACHED? (see Page 3)	YES	✓	NO	
HAS THE RETURN OF CHANGE OF OFFICERS BEEN COMPLETED? (see Page 3)	YES	✓	NO	
HAS THE RETURN BEEN SIGNED? (see Note 38)	YES	✓	NO	
HAS THE AUDITOR'S REPORT BEEN COMPLETED (see Note 39)	YES	✓	NO	
IS A RULE BOOK ENCLOSED? (see Note 40)	YES	✓	NO	
HAS THE SUMMARY SHEET BEEN COMPLETED (see Notes 6 and 25 to 34)	YES	✓	NO	

AUDITOR'S REPORT

(see notes 42 to 47)

made in accordance with section 36 of the Trade Union and Labour Relations (Consolidation) Act 1992.

1. In the opinion of the auditors or auditor do the accounts they have audited and which are contained in this return give a true and fair view of the matters to which they relate?
(See section 36(1) and (2) of the 1992 Act and notes 43 and 44)

YES/~~NO~~

If "No" please explain below.

2. Have the auditors or auditor carried out such investigations in the preparation of their audit report as will enable them to form an opinion as to:
- (a) whether the trade union has kept proper accounting records in accordance with section 28 of the 1992 Act;
 - (b) whether it has maintained a satisfactory system of control over its transactions in accordance with the requirements of that section; and
 - (c) whether the accounts to which the report relates agree with the accounting records?
- (See section 36(3) of the 1992 Act, set out in note 43)

YES/~~NO~~

If "No" please explain below.

3. Are the auditors or auditor of the opinion that the union has complied with section 28 of the 1992 Act and has:
- (a) kept proper accounting records with respect to its transactions and its assets and liabilities; and
 - (b) established and maintained a satisfactory system of control of its accounting records, its cash holding and all its receipts and remittances.
- (See section 36(4) of the 1992 Act set out in note 43)

YES/~~NO~~

If "No" please explain below.

4. Please set out a copy of the report made by the auditors or auditor to the union on the accounts to which this AR27 relates. The report is to set out the basis upon which the audit has been conducted and/or such other statement as the auditor considers appropriate. Such a statement may be provided as a separate document.
(See note 45)

AUDITOR'S REPORT (continued)

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BRITISH PRINTING INDUSTRIES FEDERATION LTD

YEAR ENDED 31 MARCH 2012

We have audited the financial statements of British Printing Industries Federation Ltd for the year ended 31 March 2012 which comprise the Profit and Loss Account, Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page **Error! Bookmark not defined.**, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2012 and of its result for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities;
- have been properly prepared in accordance with the Trade Unions and Labour Relations (Consolidation) Act 1992; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the Directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report.

Malcolm Beveridge

MALCOLM BEVERIDGE BA CA (Senior Statutory Auditor)

For and on behalf of

CHIENE + TAIT

Chartered Accountants & Statutory Auditor

61 Dublin Street

Edinburgh

EH3 6NL

11 JUNE 2012

Signature(s) of auditor or auditors:	<i>Malcolm Beveridge</i>	
Name(s):	Malcolm Beveridge (CHIENE + TAIT)	
Profession(s) or Calling(s):	CA	
Address(es):	CHIENE + TAIT 61 Dublin Street Edinburgh EH3 6NL	
Date:	9 AUGUST 2012	
Contact name and telephone number:	0131 558 5800	

N.B. When notes to the accounts are referred to in the auditor's report a copy of those notes must accompany this return.