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**From:**  
**Sent:** 24 June 2013 16:03  
**To:** Pubs Consultation Responses  
**Subject:** FW: Government Consultation Pub Companies and Tenants April 2013

The Department for Business, Innovation and Skills (BIS) is making a difference by supporting sustained growth and higher skills across the economy. BIS: working together for growth

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**From:**  
**Sent:** 30 May 2013 21:07  
**To:** Enquiry Enquiry (Other Government Departments)  
**Subject:** RE: Government Consultation Pub Companies and Tenants April 2013

FOA Mr RT Hon V Cable MP

I have been a Punch Partner since April 2008, although the first few years were not handled as well as could be expected by Punch due to inconsistency within Punch in more recent years I have felt very supported both by Punch as an organisation and more closely by my Regional Business Manager.

Once Punch sorted out the initial issues I was offered continued support, advice, courses and training opportunities. Business advice has always been easily accessible through my RBM who is also quick to notify me of any changes to the licensing laws, which I find extremely helpful as it can sometimes be difficult to keep up.

Punch hold regular roadshows and events which gives me the opportunity to sample and view new products that are coming on to the market. This helps me to keep up with customer demand and is an excellent outlet to meet other publicans. By doing so I can discuss matters that may concern me and events or ideas that have improved business with people in a similar position to myself.

The Punch Buying Club is always full of promotions that are relevant, making it genuinely easier to buy products at a reasonable price.

During the 5 years I have been working in the trade, the recession, smoking ban and other factors have not only directly affected my business but also the area as a whole, much like the majority of the UK. This in effect has brought less visitors to the town, particularly during the olympics when tourists were expected to flock to the area, however this did not happen as predicted, and in effect has also had an effect on the business. Punch has managed circumstances caused by the above mentioned factors excellently well such as by giving me a rent reduction and the opportunity to spread business costs over a period of time during financial difficulties I have faced allowing me to continue trading.

I feel that Punch has been most helpful as a brewery allowing me to progress the business and more personally

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supporting and facilitating self development. I am in no doubt that Punch has done its utmost best to keep mine and other pubs trading despite other factors that have been brought on by the government, supermarkets, Local Council etc such as extremely cheap and easily available alcohol in outlets other than pubs, unreasonable Business Rate costs, the smoking ban which although I do agree with in food led and child friendly establishments but not necessarily in working mens, wet led pubs.

I strongly believe to keep the British pub alive the Government needs to look at the laws it enforces and the restrictions it places on Publicans as we are fighting a continually losing battle against the Supermarkets and chain public establishments.

Yours sincerely

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05/12/2013