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From: [REDACTED]

Sent: 07 June 2013 12:43

To: Pubs Consultation Responses

Good morning

Adding to our conversation this morning, I am happy to say that current model of lease we have with the Enterprise suits our company in many aspects. Just knowing that we have been here for 14 years is proof that it has been working for both our respectable businesses. Being tied to the draught beers, but paying a lower rent suits us perfectly, as we have adapted to this by expanding our food operation and increasing our wine sales, without aggravating you, the landlord. Of course it would be ideal if we could be free of this tie, and pay a lower rent but we all have to accept that in our relationship there are no winners and losers, we all have to be the winners!

Previously, the rent could only increase, but the pubco have changed, so there is flexibility, which we appreciate – and as a result of that our rent has decreased, in the recent review. Furthermore, during the period of harsh economic situation, Enterprise Inns did help our business in couple of occasions by temporary lowering our rent and increase discount on the beer purchase...

Overall I am happy to keep this kind of “marriage of convenience” for the time being.

Kind Regards

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