

From: [REDACTED]
Sent: 10 June 2013 11:12
To: Pubs Consultation Responses
Cc: [REDACTED]
Subject: RE: Pub Tenancy's

Dear Sirs

I am writing with regards to the current question raised over whether a pub tenancy with a pubco. Works. I am currently in a tenancy with enterprise inns, and have been with them for five years. I believe that the tenancy package works very well for people who do not have the funds to buy their own pubs outright.

Providing you have a good relationship with your area manager, which I am lucky I do, the support you get is very useful. The fact that I have paid in the past for accountancy and stocktaker separately have actually found this a more expensive route, at the moment I use the accountancy package included which gives me a stocktake every six weeks, which provides me the opportunity to look at any areas which could cause my business a problem.

My only gripe would be that the beer etc is tied, I think that whilst the pubco's are getting good rents, which they are, they should either release the tie at no extra cost, or reduce the cost of the beers etc. this would enable the publicans to make what I would consider a decent living, but my husband and I do not earn the minimum wage.

One major upside is that whilst I am writing this my pub is being painted and new signage is being made, at no cost to myself. It will brighten the pub up and enhance the trade.

I hope that you evaluate this email seriously, and understand, yes beer ties very much need addressing, but on the whole the tenancy model is a good one.

Yours sincerely

[REDACTED]

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05/12/2013