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From:
Sent: 10 June 2013 18:58
To: Pubs Consultation Responses
Subject: Positive Comments

After seeing all the recent negative press about the business model Enterprise Inns are using I thought you might like to hear some positives. After serving 17 years as a pub manager for some of the major pub companies in the UK I feel the experience has given me the grounding to understand how a non-managed pub company should be making their offer to potential tenants. 10 years ago I became one of those potential tenants and I can say I have never looked back and I now have 7 pubs with Enterprise Inns. Each time I have negotiated my agreement I have always found the process to be a two way negotiation always with a viable conclusion. I personally find the compliance package and the decoration fund a great help to managing my business. I won't say it's been easy over the past 10 years but as a team, Enterprise Inns and ourselves, we as a Company have been very successful and it has provided my family and myself with a good standard of living. I do hear a lot of negative comments against Enterprise Inns and I do feel most of them are from people that just don't help themselves and at the first hurdle target their landlords. I do hope this goes some way to dispel this misconception.

Regards

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