

From:
Sent: 01 June 2013 09:01
To: Enquiry Enquiry (Other Government Departments); contact
Subject: Re: Government Consultation Pub Companies and Tenants

Dear Sir/ Madam,

I am writing to you to share with you my thoughts and experiences regarding my working relationship with Punch.

My wife, and I signed a ten year lease on a City centre pub just over a year ago.

Punch have been a great business partner. We have worked together to develop the vision of the venue. They have listened and responded positively to our concerns and objections.

Whilst not everything has been easy in our first year of trading we have found Punch supportive and indeed flexible.

Licensing controls , have impacted our cash flow at times, as the Police are very demanding of what they need and expect , at times, without due consideration of financial impact on small business's.

The threat on pubs is the supermarkets, in our view. As people seem to come out later and already be merry! Access to cheap alcohol in Supermarkets is continuing to develop this culture. In our view.

We do not sell beer, spirits cheaply in our bar. We do not discount to get numbers in.

The tied arrangement, yes Punch's prices are high, but that was the deal, everything was fully disclosed. We would not have been able to afford a bar, in the centre of any other way. Punch have also jointly invested in our bar, so we have a great looking venue too.

We have regular contact with Punch, where we review our business plan etc.

If the government really do want to help pubs and small business's, then relaxing Vat, in pubs

would help. Tighter controls should be considered in supermarkets.

The best place to consume alcohol is in the pub!

Regards,

Yours faithfully,

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