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From: [redacted]
Sent: 12 May 2013 15:53
To: Pubs Consultation Responses
Subject: Help in the consultation process on tied pub reform-letter to Vince Cable and Team

Dear Mr Cable,

Firstly thank you for tackling the 'tied pub' issue.

I am a [redacted] old [redacted], operating my own business,

Prior to this I was a [redacted] until the successful private equity sale to [redacted] PLC. I have enjoyed [redacted] successful years in the bar, pub and pub restaurant business.

The reason I am writing to you is with regard to Tied Pub reform consultation process and to offer help to you and your team working on this project.

Within our small Pub company we operate one Punch Taverns partly tied leasehold pub, one Spirit Pub Company fully tied leasehold pub, one Heineken partly tied leasehold pub, one free of tie private leasehold pub on [redacted] and finally a free of tie freehold pub. We also previously operated an Enterprise Inns fully tied leasehold pub which we got out of [redacted] or so ago.

Because of the varying types of pubs we operate we are perfectly placed to give you comparison figures between these pubs in terms of tied arrangement and rent. All the pubs we operate were either closed or closing before we took them over. We have created well over 100 jobs and have invested personally over £1 million in our estate without the help of landlords/Pub Co's

Our business is in good shape thankfully but only because we are good operators and certainly not because of the 'big pub company/property companies' who are our landlords.

I really want to help the pub business and I am very well placed to be able to take you through the key price differentials between free of tie and tied pubs in a smaller operation such as ours. You will be astounded at the differences in price on an 11 gallon keg of lager for pubs like ours.

I have been a [redacted] with limited companies and PLC's and I know this industry well having spent my life in it. It is dear to my heart, so much so, that I want to offer my help to you and your team as you examine the big pub companies and the tied pub model.

This would naturally be completely free advice and help and would be based on our actual/auditable numbers for buying from tied Pubco's versus our free of tie pubs. I can also help you understand what it is like working day in day out with leased tied pubs versus our free of tie pubs. Our Pub company is high quality and operated by [redacted]

I simply want to help you, help the very industry I love. It is about time there was some honesty about these pub companies who are certainly one of the key reasons for the overall pub industry's demise.

I look forward to hearing from you.

Kind regards

[redacted]

02/12/2013

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