

110

From:**Sent:** 10 June 2013 19:41**To:** Pubs Consultation Responses**Subject:**

To whom it may concern,

I would like to take this opportunity to inform you of our experience of running a pub under Enterprise Inns Beacons Project. After working for multi national companies for the past twenty or so years my partner and i decided it was time to work for ourselves and the pub trade really apealed to us both. We met all the bigger pub companies and viewed countless public houses but we found that the support offered by the pub companies was non exsistant, then in 2012 we had a meeting with [redacted] from Enterprise Inns who told us about the Beacons Project which for want of a better word seemed to good to be true. Enterprise had several pubs avaiable under this scheme but [redacted] explained to us that as this was a massive life changing venture that we should take our time and with his help we would find the right pub for us, we found this very refreshing as we felt other companies just wanted a signature on a contract without actually geting to know us and understanding our circumstances.

In [redacted] we were told that the [redacted] on the outskirts of [redacted] was now a Beacons Project pub and after several visits and meeting we decide that this village pub although in a poor state of repair was the buiness opurtunity that we wanted. Without any hard sell we were guided though the contract process. Enterprise carried out a refit of the public bar and along with family and friends we spruced up the lounge. The support we recieved from enterprise at this daunting early stage was fantastic and gave us the confidance to carry on.

Or [redacted] 2012 we open the doors for the first time and again Enterprise ensured that we had all the tools we needed at our disposal and nearly a year on we have not only got a profitable bussines with the help and support of Enterprise Inns we have given the comunity their local pub back. We hold regular charity events with the last family fun day during may bank holiday attracting over a thousand vistors to our pub (photos attached). We could not have considered a project like this witout the help of Enterprise, from the first training courses along with accountants, tele sales, credit control and our area manager there is always someone to contact for guideance, and when as in all new ventures you encounter a hurdle you cant jump there is always an answer at the end of the phone. without all of the above i really think that we would have not had the chance to run our own business. I cant speak for every Enterprise Publican but my experience of running a pub is a good one. And with the continued support we are recieving the future looks good.

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