

993

From:
Sent: 14 June 2013 10:04
To: Pubs Consultation Responses
Subject: FW: Pub Companies
Attachments: image001.png; image003.png

From:
Sent: 12 June 2013 10:31
To: pubconsultation@bis.gsi.gov.uk
Subject: Pub Companies

To whom it may concern

I would certainly endorse that the fact that the current Enterprise Inn's model offers significant business opportunity for people looking to enter into the pub sector. It is my opinion that if a publican follows guidelines, provided by Enterprises Inns at the early stages of application, and also coordinates with their current code of practice then these businesses can offer a good standard of living as well as the opportunity for people to develop a business beyond its original value.

It often seems that too many publicans spend their time focusing on the downside to their business deal, rather than concentrating on their customers, their standards and the products.

However, I do believe the beer tie is definitely a bone of contention, but the fact is that the publican does in theory know what they are taking on before doing so, especially if they were to do the correct planning, this shouldn't be the case. Nonetheless I must say that the increased prices (or even the "buy out of tie" fees) do certainly hinder the publicans ability to compete against free of tie pubs, or even low cost alcohol in the supermarkets. Enterprises Inn will surely increase their rents if the beer tie was lifted, but considering rents can be contested by a impartial agent in order to ensure a fair and maintainable rent, a publican shouldn't dispute this. If the 'beer tie' was lifted it would allow the publican to be more flexible with their prices and subsequently offer the chance to increase trade. Surely a well thought out process ensuring that some of the increased Gross Profit Margin could of course be invested back into the building anyway, it could subsequently improve everybody's viability.

Pub Companies modals clearly offer applicant a chance to work in the industry as an entrepreneur. It is clear to me, that it is up to publican to make sure it works for them *after* they have committed to their agreements.

Regards

The information in this email is intended solely for the addressee named above. It is confidential and may be legally privileged. Access to this email message by anyone else is unauthorised. If you are not the intended recipient, any disclosure, copying, distribution, or any action taken or omitted to be taken in reliance on it, is prohibited, and may be unlawful. Any opinions or statements contained within this email are expressly those of the individual, and not necessarily those of
have taken precautions to minimise the risk of transmitting software viruses, advise you to carry out

04/12/2013