
From:

Sent: 17 June 2013 13:57

To: Pubs Consultation Responses

Subject: pub companies

to whom it may concern

i am a multiple lessee i have 3 enterprise site all based in for 12 years prior to which i have worked in the managed house system for Whitbreads and eldrige pope since 1977 so as you would appreciate i have seen many changes and developments over these years.

My current relationship with Enterprise is healthy i have no issues regarding my lease conditions which are fine and i knew what i signed up for. Whenever rent reviews are due the process is clear and whilst we don't always agree initially we usually get to a happy settlement through negotiation. For those that need to use pirrs the system seems to be a fair one also the code of contact which came out in recent years protects both parties my study of the document did not reveal any suspicious or damaging clauses which would compromise my current position. My meetings with the current bdsm's are always constructive and informative we all understand our position and roles and again any issues are dealt with in a business manner to which there is a appreciation and respect for both parties.

Training and support areas have improved in recent years property issues seem to have gone backwards a little perhaps this is due to not having so many people in this department. We do pay too much for our tied products and it is my belief if the the pub companies would get more competitive and their volumes will grow if out of tie products could get closer to the wholesalers this is a missed opportunity however the government must take some responsibility for the continual duty increases. Alcohol sales outside of licensed premises need better regulation and the utility companies need bringing into line this has been out of control for too many years now and is the biggest drain on profit results.

In summery times are difficult in this economy we all know that, we set high standards which sets us apart from most of our competitors and keeps our turnover at this moment stable profit is harder to duplicate from years gone by so it is a constant battle.Regarding my position as a lessee i cannot see how any radical change could be a better template for what is now in place so i would be very interested to see the outcome of consultation panel. i hope my views will be of some assistance.

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