
Sent: 04 June 2013 16:58

To: Enquiry Enquiry (Other Government Departments);

Subject: Partner Testimonial

To whom it may concern

We are fairly new tenants in a Punch Taverns pub, having been here for just under 18 months.

At the outset we had full and frank discussions with Punch detailing our obligations, and theirs too, in relation to being tenants. They gave a full training week (although we had to pay for this) and do in our opinion give excellent support and feedback on most issues. They have lots of resources & personnel available to us to assist on many aspects of the trade. We would also like to add that this may be due in the majority to our new Regional Manager who is very professional and efficient.

With regard to "tie" we knew at the outset that we would be tied on our wet products and have to work within the constraints of this. It's really not until you are trading that you realise how limiting it can be and some relaxation on buying outlets or even more competitive pricing would really assist in these hard trading times. To compete against supermarkets and other outlets selling cheap products, and to keep good olde english pubs alive, being able to attract more people to actually come out, rather than staying in, would be a great start for most tied pubs.

Please do feel free to get in touch in with us if you require a more detailed response.

Many thanks

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