

10.06.2013.

Dear Sir

PUBS CONSULTATION ... TENANCIES

I have to take the opportunity to outline my circumstances regards the current consultation on the tenancy position with pub companies. I have a tenancy in  
with Enterprise Inns.

Last year following the heavy discounting of beer prices by local managed houses and freehouses in the town centre my business lost customers and the business was just above break even. Enterprise Inns through their Regional Manager took on the market issues and changed my terms so I could compete on a level playing field. To support this further Enterprise Inns externally decorated my pub at their cost. They supported me as a long standing tenant to avoid me failing financially. The deal has worked and I am trading at a profit and I have a pricing policy to compete in a town with high unemployment and serious competition. In addition the tenancy terms are fair in both of rent and trading terms as I can take free of tie options on the agreement. Reviews are held on the business viability and support is available along with a comprehensive code of practice from Enterprise Inns. I have a fair deal with Enterprise Inns and a Regional Manager in whom I can trust on to support my business on behalf of my landlord.

My landlord listens and I have a partnership I trust.

Yours faithfully