

950

---

**From:**  
**Sent:** 13 June 2013 13:34  
**To:** Pubs Consultation Responses  
**Cc:**  
**Subject:** Statutory Code - Pub Co Tenant Relationship

To whom it may concern

I have been in the trade for over 40 years and am now a self employed lessee with two leases in the centre of [redacted] and another in nearby [redacted] all three pubs are with Enterprise Inns.

When I took over the first lease, [redacted] I attended a very useful 5 day training course which despite my many years of experience I found invaluable. The support, guidance and help given to me from the start and ongoing helped me in my decision to take on the other pubs from the company. I have a very good working relationship with the regional managers I deal with, we have regular business review meetings and they provide information and support to help develop each of the three businesses.

I am a successful licensee but there is no way I could afford to buy the three pubs as two are in busy city centre locations, particularly in the current economic climate.

I have certainly benefitted from the current relationship and see no reason for it to change. Enterprise have been fair with the rents, giving me time to build the trade with rent steps and also the price of the beers. I have been able to negotiate to be free for some products, wines, spirits and minerals - very useful in the city centre allowing me to take advantage of whatever deals are around.

They also provide property support and health and safety advice. One of my pubs had a major flood in [redacted] and although it took six months to get reopen I would not have been able to sort everything out without their help.

Please consider my views when undertaking the review

regards

-----  
This email was received from the INTERNET.

Communications via the GSi may be automatically logged, monitored and/or recorded for legal purposes.  
-----

04/12/2013