
From:
Sent: 13 June 2013 09:33
To: Enquiry Enquiry (Other Government Departments)
Subject: Pubco Consultations fao Vince Cable

4th June 2013,

Dear Sir,

We have had dealings with Punch Taverns for over ten years, it is fair to say in the early days it was a very "one sided" deal in favour of Punch.

Recently however, there seems to be a better understanding of the risks and pressures that the Retailer has to deal with. More regular contact has helped us to communicate any issues; we regularly receive valuable help and advice during these reviews.

We congratulate Punch Taverns for the way they prepare and present their properties before we enter into any substantive tenure. In our experience Punch does really care about the operation of their businesses, and the subsequent profitability of their trading partners.

Our only negative comment would be that the pricing levels do not enable us to compete with many other operators. In these "hard times", it would be better to lower the cost price to allow us to pass on any savings and thus hopefully increase turnover and throughput.

In conclusion, we hope these observations will prove useful to you, and look forward to continuing to trade with Punch for the foreseeable future.

Regards,

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05/12/2013