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**From:** Enquiry Enquiry (Other Government Departments)  
**Sent:** 10 June 2013 12:59  
**To:** Pubs Consultation Responses  
**Subject:** FW: Testimonial for Punch Taverns - Re: Government Consultation Pub Companies and Tenants April 2013

Dear Colleague,

Forwarded as requested.

Many thanks,

BIS Communications Directorate Enquiry Unit | Department for Business, Innovation & Skills | [enquiries@bis.gsi.gov.uk](mailto:enquiries@bis.gsi.gov.uk) | T:+44 (0)20 7215 5000 | F:+44(0)20 7215 0105 | [www.bis.gov.uk](http://www.bis.gov.uk) | Blog: [blogs.bis.gov.uk](http://blogs.bis.gov.uk) | Twitter: @bisgovuk

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**From:** Enquiry Enquiry (Other Government Departments)  
**Sent:** 10 June 2013 12:37  
**To:** Enquiry Enquiry (Other Government Departments)  
**Cc:** [nigel.mills.mp@parliament.co.uk](mailto:nigel.mills.mp@parliament.co.uk)  
**Subject:** Testimonial for Punch Taverns - Re: Government Consultation Pub Companies and Tenants April 2013

Re: Government Consultation Pub Companies and Tenants April 2013

To whom it may concern

Recently Pubcos have received many negative comments however I would like to share the positive sides of one of the major Pubcos - Punch Taverns

Being a multiple pub Operator for 36 years with varying operators and free trade outlets I have seen many changes in the industry both good and bad.

I would like to concentrate on the positive attitude of Punch Taverns and there ability to adapt in this changeable market.

My outlets have benefited from rent reductions upon renewal to reflect the change in trends along with temporary reductions to aid cash flow during difficult periods which were often out of our control for example having to close during floods etc. This support has been in-valuable.

Combined with free training courses to reflect the changing market place, Punch online Buying club to aid cost affective buying and offers and a wealth of knowledge "on tap" from personnel within Punch all help ensure a great partner relationship.

I hope that this short insight of genuine experiences go a small way towards the showing that some

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pubcos really do work to support there lessees.

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