

Dear Mr Heyes

I would like to take this opportunity to share my experiences of big pubcos and in particular Enterprise Inns with you as the debate for a statutory code gathers pace. I have always dreamed of having my own pub because I knew that I would be good at it. Enterprise inns gave me the opportunity to take on a prime location as it sits on the main road. When I approached Enterprise Inns I didn't have much money to invest, my regional manager talked me through absolutely everything and impressed how we could work together to make my dream a reality. If I was not with a pubco I would not be in this site as I would not be able to afford to purchase the building. When I first took the pub on Enterprise promised to spend some money on the pub which they completed within the first 12 months. Enterprise spent around £35,000 on redecorating the inside trade area and putting in new carpets, they decorated the outside and put new signage up for, because it is a partnership I have been working on the beer garden at the rear of the pub so together we have got a great new pub for the customers. I would not have been able to afford doing any of this on my own. I am free of tie on many of my products but still purchase some of my free of tie products from Enterprise Inns as they are cheaper than my wholesaler. I have support if needed and value the relationship I have with Enterprise Inns as I understand that I need them as much as they need me. Would I like all Enterprise Inns beer prices to be cheaper of course I would but I would also like my business rates, council tax, VAT to be cheaper but that is not likely to happen? I understand that me and Enterprise Inns have to make a living and I currently have a deal that lets me do that. I do worry that if we have a statutory code will this actually restrict the flexibility, support or investment that Enterprise Inns are able to give due to silly regulation? I am my own boss in a prime site and one day I will get a second pub but without Enterprise Inns this would not have been possible. I also employ members of staff from the local area some of whom have been long term unemployed. Why try to fix what is not broken?

Kind Regards