

**From:**  
**Sent:** 19 June 2013 16:21  
**To:** Pubs Consultation Responses  
**Subject:** FW:

| Consumer & Markets | Consumer & Competition Policy | Department for Business, Innovation & Skills |  
| www.bis.gov.uk

The Department for Business, Innovation and Skills (BIS) is making a difference by supporting sustained growth and higher skills across the economy. BIS: working together for growth

-----Original Message-----

**From:**  
**Sent:** 07 June 2013 11:13  
**To:** Enquiry Enquiry (Other Government Departments)  
**Subject:**

Dear Mr Cable

Following recent publicity about tied pubs I wanted to contact you with a different view. I took on my very first pub with Punch Taverns in October 2011.

I chose to enter the pub trade via a lease as an easier entry to the trade. I didn't have the funding to purchase a freehold and whilst I acknowledge that I would be able to source beer cheaper I wouldn't receive the business support I do currently and probably wouldn't get to run my own business. I have before owning this pub managed another Punch pub for a lessee and seen him turn down support and advice. This made me realise that although this is my business and I am responsible for the finances there is some business support available to me. I have received advice on business development, menu development and marketing support.

We do believe that there is more that could be done for pubs, we feel that there is more factors that need to be looked at as to why pubs are failing. VAT is our biggest problem at the moment and we are struggling to pay and we feel that there is no support at all from the government or council for struggling businesses we feel that no matter how much we earn each week or loses we still have to pay a lot of money out that we do not have. Last year our first year in business we had a loss of £32.756 and the predicted loss of this year is £57.221 and no matter what we do we can not pick the business up. We have cut our costs down, and we are trying different events to get people in and we are busy compared to some pub around us but our outgoing payments are so high and no one is looking at helping and putting them down. I feel that the vat you pay should be depending on how much money the business earns after the year.

Also supermarkets play a big part I feel that they should have a set price of what there alcohol should be charged at and not be able to do deals that pubs can't compete with. I do feel that this things need to be addressed As well.

Thanks for taking the time to read this letter.

Thank you  
Kind Regards