

Pubs Consultation

Consumer & Competition Policy

Department of business, Innovation & Skills

3rd Floor orchard 2, 1 Victoria Street

Westminster SW1H 0ET

13th JUNE 2013

Dear Sir's

RE Pub Companies and tenants Consultation

I am a lease holder and Licensee of an Enterprise Inns pub, and have for over three years, I negotiated terms for my lease ,rent supply of drinks and various services , with the ability to buy out wines spirits and soft drinks. I also had the opportunity to buy my F+F and pay my deposit over a period of time ,this gave me the opportunity to start my own business at a time when banks would not entertain me .

I was more than happy to sign my lease at the time, during the last three years my business has suffered and struggled to stay afloat, due to market forces and the struggling economy, people could not afford to drink in my pub.

I approached Enterprise with a view to closing I thought it my only option, this was obviously not in their interests or mine , I have to say the company has gone to great lengths to re negotiate a package ,that will help me stay open and succeed in the current climate, by reducing my drinks costs and my rent as well as investing in the pub with a refurb with me, I believe we work more in a partnership than dictatorship and I would not have had this help and support from a Landlord , I believe there is a need for a variety of providers and Pub Companies are one I support.

Yours Sincerely