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**Rt Hon Dr Vince Cable, Secretary of State for Business,  
Innovation and Skills, Dept for Business, Innovation and Skills**

**Re: Government Consultation Pub Companies and Tenants  
April 2013**

Dear Sir:

I would appreciate the chance to comment on my particular experiences with Punch Taverns

I was made redundant from my previous career in 2008; I applied and successfully obtained a 5year lease on the above site. It was my first site; I was trained beforehand and had numerous follow up visits while I learnt the trade. I feel as we had on-going support, 18 months into the tenancy we were struggling to balance the financial side of the business through no fault of our own, we presented supporting documents to Punch, they in turn put a support package in place and with regular reviews have realigned our initial agreement, we are just in the transition of converting this into a 10 yr. lease with another site being sought with themselves.

The tough economic climate is challenging, we do pay a premium over a free of tie for our draught products and a market rent but in return for this we have a recently refurbished site C.180K plus are free of tie on all spirits and wines which all helps to generate a decent business model.

I will not hesitate to take a third site with my business manager and Punch.

NB.The site is a business foremost and a lifestyle secondly, I am not sure that everybody understands this.

Best Regards