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**Sent:** 13 June 2013 16:58  
**To:** Pubs Consultation Responses  
**Subject:** Pub Industry Consultation  
**To Whom IT May Concern**

I am aware of the consultation regarding the pub industry and would like to contribute to the debate relating to the involvement of pubcos.

I am a new landlord having taking on a lease a little over a year ago. The pub is owned by Enterprise Inns and I have taken on a 10 year lease. My experience has, so far, been a very good one and I have found Enterprise Inns to be a supporter and allie in my efforts to turn the pub around. I identified the as having huge potential on the High Street of the town where the other pubs appeal to the very young of the area. We have, with the help and support of Enterprise, totally transformed the business and look forward to great success in the future. Of course, we have the usual commercial challenges ahead and success isn't guaranteed. However, we fully expect Enterprise to continue their positive approach to doing business with us. So far, they have had an optimistic view of our ideas of business development and we see no sign that they will fail us in the future.

I have not entered the industry naiveley and am fully aware of the problems that we all face. However, I negotiated terms with Enterprise from the outset and will defend my business as rigorously as they defend theirs. I am confident that the relationship that we have developed will continue despite inevitable clashes of interest.

There will be ways of improving the industry and hope to see good things as a result of this consultation.

Regards

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