

From:
Sent: 19 June 2013 16:17
To: Pubs Consultation Responses
Subject: FW: Statutory Regulation of Pubco's

Consumer & Markets | Consumer & Competition Policy | Department for Business, Innovation & Skills |

The Department for Business, Innovation and Skills (BIS) is making a difference by supporting sustained growth and higher skills across the economy. BIS: working together for growth

-----Original Message-----

From:
Sent: 07 June 2013 08:50
To:
Cc:
Subject: Statutory Regulation of Pubco's

To Whom it may concern,

I would like to impart my experience of dealing with large Pubco's (Namely Punch Taverns & Enterprise Inns).

Since starting my business in of last year when I took on a Tenancy with Punch Taverns I have been able to sustainably grow my business to now incorporating outlets with a lease & tenancy with both Punch & Enterprise.

This growth has only been possible due to the attractive proposals & structured deals put in place by both companies. Not only are the deals very good but the support that is provided by way of preferential buying deals with 3rd party companies due to the enlarged purchasing power of their estates. There is also support by way of marketing, training, health & safety and property redevelopment; all of which should I have been with a free of tie lease or freehold I would not have had access to & would probably have struggled to afford.

Their Business Relationship/development managers are great. They act like an additional member of our business helping to advise & provide information based on their experience within the industry. Their knowledge & support is invaluable as in fairness it is in their interests that we succeed but the whole relationship feels more like a partnership than a landlord - tenant scenario.

One of the great things is that in many cases we have been able to take on pubs that were either closed or due for closure and turn them around and as a consequence have managed to employ almost 80 people in our local area. Whilst I am aware that this is a small amount given the huge amount of unemployed at the minute but it is definitely a head in the right direction.

In summary I would whole heartedly say that I have had an exceptionally positive experience of dealing with large Pubco's.

I would be happy to answer any questions anyone may have about this email.

Yours faithfully